



Master in Management | Grande Ecole

DD - UPC

Anuja KELKAR
Recruitment Manager

HEC PARIS AT A GLANCE

A TOP-RANKED BUSINESS SCHOOL

#1  MSC INTERNATIONAL
FINANCE
WORLDWIDE
(FINANCIAL TIMES RANKING 2018)

#1  FULL TIME
MBA
WORLDWIDE
*(WHICH MBA? THE ECONOMIST
OVERALL RANKING 2017)*

#1  MSC STRATEGIC
MANAGEMENT
WORLDWIDE
(QS MANAGEMENT MASTERS RANKING 2018)

#2  MASTER IN
MANAGEMENT
WORLDWIDE
(FINANCIAL TIMES RANKINGS 2018)

4,500

students enrolled in
degree programs

138

Full-time Professors

40%

International students

**FACTS &
FIGURES**

64%

International faculty

60,000

Alumni worldwide

130

Academic partners worldwide

OUR PHILOSOPHY AT HEC PARIS

VERY HIGH ACADEMIC STANDARDS

More class hours
(>350 hours)

Small classes
(<50 students)

Always the main instructor
(no TA)

PERFECT BALANCE BETWEEN THEORY & PRACTICE

50% Research Faculty –
50% Practitioners

Real-life case-studies

Company projects

INSPIRING ENVIRONMENT

Personal Development
program

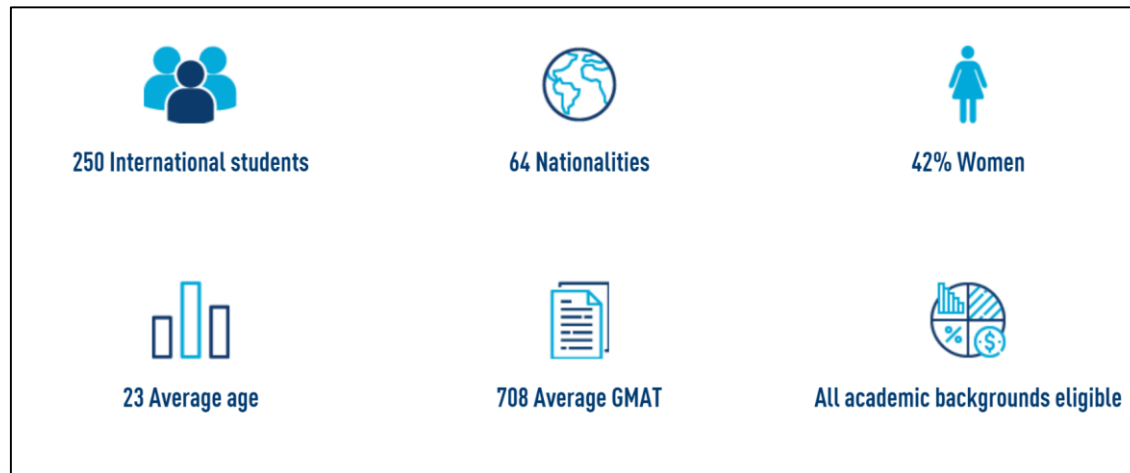
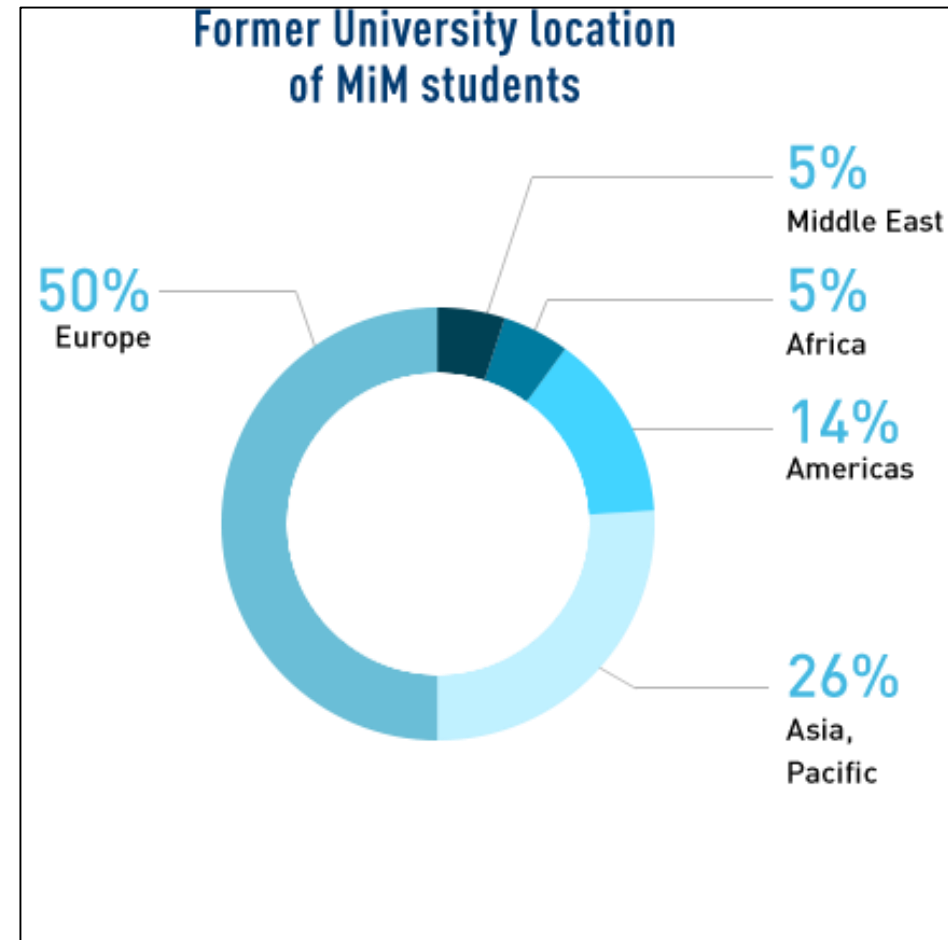
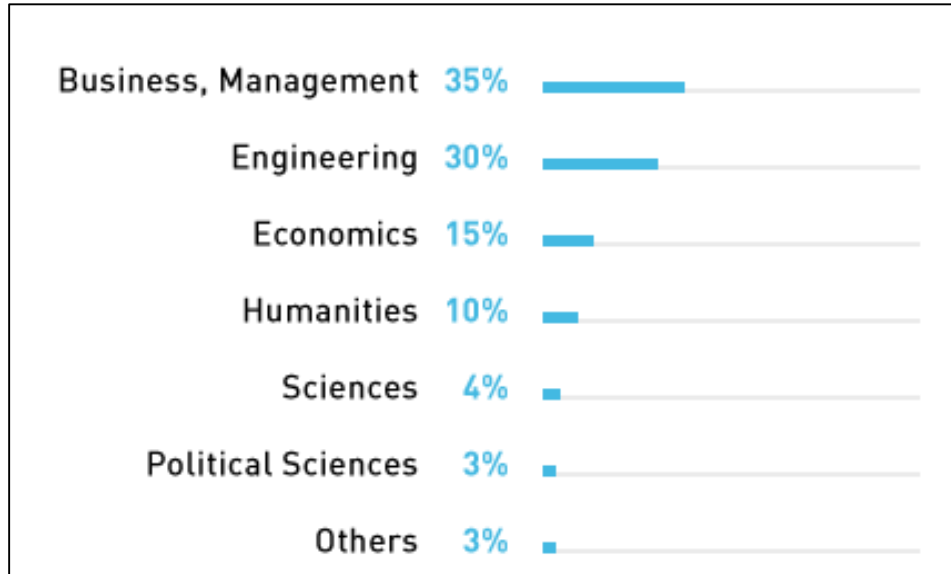
Networking events

Strong campus social life

THE PROGRAM

MASTER IN MANAGEMENT

Class Profile



PROGRAM STRUCTURE

2020
SEPTEMBER

M1 | CORE
PHASE

Core Courses

Elective Courses

« Academy » and FACT program

OPTIONAL
GAP YEAR

2021 or 2022
SEPTEMBER

M2 | SPECIALIZATION
PHASE

Major or international double degree

Certificate (optional)

Research paper

M1: GRASP A GLOBAL PICTURE AND DEVELOP YOUR LEADERSHIP SKILLS

The Grande Ecole program is designed for the leaders of tomorrow: driven and high-achieving students from all backgrounds, looking to equip themselves with the skills needed to succeed in high-level management.

CORE COURSES IN MANAGEMENT

- Business Performance Management
- Company Law
- Contract Law
- Corporate Finance
- Financial Accounting
- Financial Economics
- Financial Markets
- Leading Organizations
- Marketing
- Management and Cost Accounting
- Operations and Supply Chain Management
- Statistics
- Strategy
- Language courses (including a compulsory French course in the first semester of M1).

+ One of the following courses:

- Strategic Tax Management
- Digital Management
- Ethics and Sustainability
- Accounting 2
- Data Modeling.

EXAMPLES OF ELECTIVE COURSES

Business:

- Credit Rating
- Inside Venture Capital
- International Banking
- Mergers and Acquisitions
- Project Finance
- International Marketing
- Introduction to Fashion Management
- Sports Marketing
- Wine and Culture Marketing...

Digital Strategy:

- Business Strategy from the Digital Age
- Cyborg Thinking: Questioning Digital Transformation...

International Affairs:

- Introduction to Geopolitics
- Recent Economic and Social Developments in Latin America
- Geopolitics of the Arctic
- Understanding the Middle East: Economic and Strategic Fundamentals...

Social Innovation:

- Leading Change: Winning Hearts and Minds
- Technologies, Climate Change and Future of Energy...

M2: CHOOSE YOUR SPECIALIZATION AND DEEPEN YOUR EXPERTISE

SPECIALIZATIONS IN MANAGEMENT

Examples of on-campus specializations:

- Strategic Management
- International Finance
- Marketing
- Economics - Paris Saclay Master in Economics (joint program with Ecole Polytechnique, ENSAE, ENS Cachan and Paris Sud University)
- Managerial and Financial Economics
- Accounting & Financial Management
- Entrepreneurship

- Sustainability & Social Innovation
- Digital Business.

International double degrees with:

- Technische Universität München (Germany)
- Universität St. Gallen (Switzerland)
- Università Bocconi (Italy)
- ESADE (Spain)
- GSOM (Russia)
- The Indian Institute of Management, Ahmedabad (India)
- Tsinghua University (China)

- HKUST Business School (Hong Kong, China)
- Keio Business School and Keio University (Japan)
- National University of Singapore NUS Business School (Singapore)
- Fundação Getulio Vargas, EAESP, São Paulo (Brazil)
- MIT - Sloan School of Management, MBAn (USA)
- Berkeley, Haas Business School, MFE (USA)
- Yale School of Management (USA).

MASTER IN MANAGEMENT

Optional Certificates

CERTIFICATES TO ENHANCE YOUR EXPERTISE

Sponsored by companies, Certificates are a set of interdisciplinary courses that include 100 contact hours over a period of 6 weeks and a wide range of fieldwork.

ENERGY AND
FINANCE

EXCELLENCE IN CLIENT
EXPERIENCE

DIGITAL
TRANSFORMATION

LUXURY

MERGERS AND
ACQUISITIONS

SOCIAL
BUSINESS

DIGITAL
ENTREPRENEURSHIP

 Deloitte.

 SOCIETE
GENERALE



 KERING



 Schneider
Electric

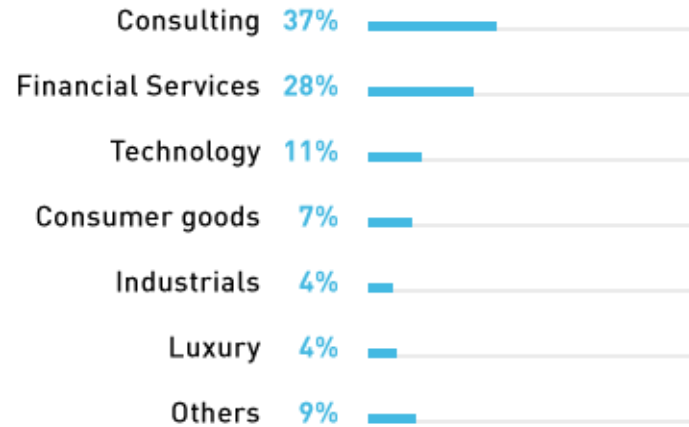
 SAFRAN
AIRSPACE DEFENSE SECURITY

LVMH

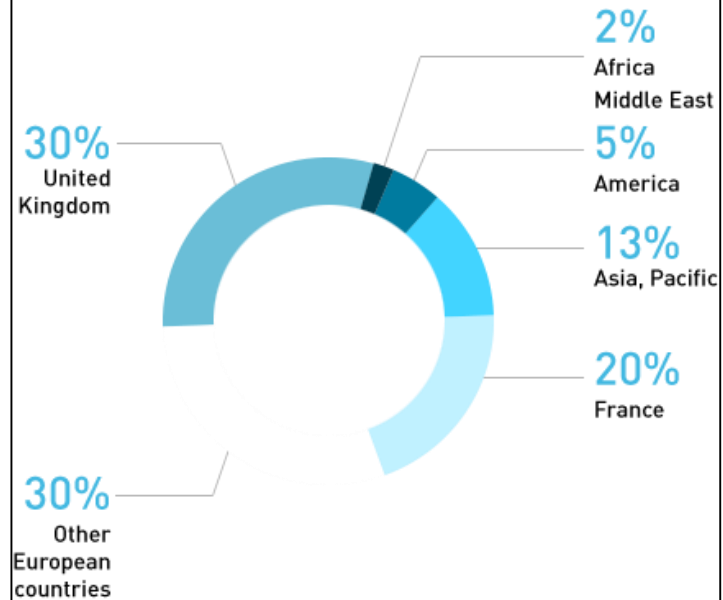
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Career Paths

Post-MIM jobs by sector



Employment by region



96% Graduates employed within 3 months



40% Graduates work outside their home country



€63,000 Average salary



€98,000 Average salary after 3 years

A COMPREHENSIVE SUPPORT FOR YOUR CAREER

MAJOR CAREER FAIRS:

- Finance Career Fair
- Legal and Fiscal Career Fair
- Consulting Career Fair
- Alumni Career Fair
- General Career Fair: *Carrefours HEC*
- Luxembourg Career Fair
- Social and Sustainable Business Career Fair

MOCK INTERVIEWS & CAREER WORKSHOPS

STUDY TRIPS (London, Berlin, San Francisco, New York, Tokyo, Shanghai, Dubai...)

ENTREPRENEURSHIP SUPPORT:

- Weekly events
- Worldclass challenges
- Dedicated entrepreneurial lab on campus
- Coworking spaces in Paris
- HEC Incubator (now at Station F in Paris), with workshops and active mentoring

CONSULTING PROJECTS AND REAL-LIFE CASE STUDIES

CAMPUS LIFE



SPORTS
STUDENT CLUBS

ACCOMMODATION
RESTAURANTS



LANGUAGE CENTER
CAREER FAIRS
and more...



Aitor Garriga Lopetegui
UPC Camins + HEC Finance
VP Deutsche Bank, London



Miguel Murio Fernandez
UPC ETSEIB + HEC Finance
Associate, I squared capital, London

ALUMNI

200+ DD students
since 1997



Aleix Sumpsi
UPC Camins + HEC Finance
Morgan Stanley; VP OpenGate Capital, Paris



Alex Viladegut
UPC ETSEIB + HEC Finance
Senior Associate Consultant, Bain, Barcelona

HOW TO APPLY

WHAT DOES THE ADMISSION JURY VALUE?



Academic
Excellence



Internships or
Extra-Curricular Activities



Recommendation
letters

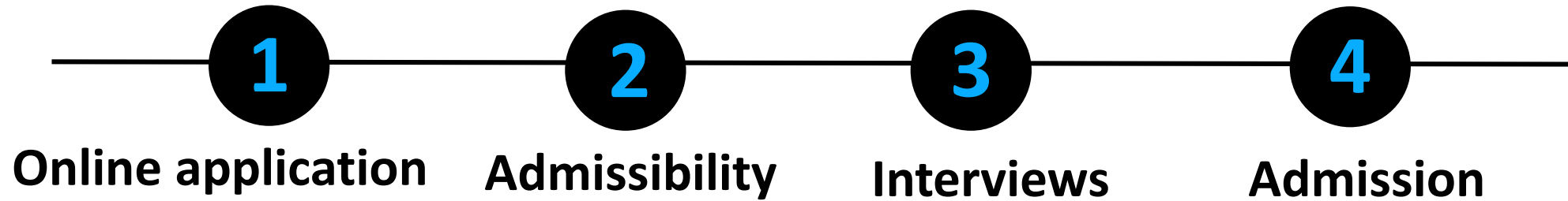


Cross-Cultural
Sensitivity



Strong motivation

APPLICATION PROCESS



	APPLICATION DEADLINES NO LATER THAN	ADMISSIBILITY RESULTS NO LATER THAN	ADMISSION RESULTS NO LATER THAN
ROUND 1	October 22, 2019 at 12pm	November 14, 2019	November 29, 2019
ROUND 4	April 28, 2020 at 12pm	May 20, 2020	June 10, 2020

ONLINE APPLICATION

- Degree certificates or current enrollment certificate
- All official academic transcripts and GPA
- One-page Resume (CV)
- 2 online letters of recommendation
- Essay questions

Waived for nominated students –

- GMAT or GRE or TAGE MAGE
- English Language Proficiency test score report
- Application fee 110 euros



TUITION & LIVING EXPENSES

Fees: € 39,700

TUITION FEE SCHEDULE	ACADEMIC FEES	STUDENT SERVICE FEES	ADMINISTRATIVE FEES	TOTAL TUITION FEES
M1(2020/2021)	€ 17,450	€ 1,600	€ 800	€ 19,850
M2 or Optional Gap Year(2021/2022)	€ 17,450	€ 1,600	€ 800	€ 19,850
M2 post Optional Gap Year(2022/2023)		€ 1,600	€ 800	€ 2,400

Living Costs

Approximately €1000/month in 2019, covering housing, food, compulsory insurances (health and civil liability), sports and leisure



CONTACT

hecprograms@hec.fr